



Project Sales Engineer

Job description– The Project/Sales Engineer supports ongoing activities and effectively coordinates with other departments to implement all customer requirements. This individual will be responsible for driving sales and managing project delivery for our technical products and services. The ideal candidate will combine their engineering expertise with strong sales experience to provide exceptional customer service and achieve sales targets.

Duties:

- Assist sales department in collecting the data and calculations required for the making of sales layouts, proposals and pricing
- Assist sales in collecting all data required to ensure mechanical and electrical engineering can design and execute the project
- Assist sales with collecting and confirming all product and pan information from the customer and 3rd party vendors
- Assist sales in organizing all information within the file structure of the company
- Assist sales in coordinating information flow between customer and engineering departments
- Occasional over-night domestic travel
- Other engineering duties as assigned

Responsibilities:

- Compile data to estimate cost based on specification
- Responsible for overseeing projects/timelines and working through functional tests
- Ability to understand multiple fabrication techniques
- Ability to read engineering prints is a must
- Ability to build and maintain rapport with customers
- Self-directed; ability to multi-task, problem solve, manage competing request, develop best practices, innovative solutions, follow-up, and prioritize to complete assignments in a fast-paced, high-energy environment

Requirements:

- Must be self-motivated
- Must be able work under light supervision
- Strong computer skills: Excel, MS Word
- Effective time management skills
- Effective communications skills
- Leadership and organization skills
- AutoCAD experience is a must
- Solidworks experience is a plus
- Engineering degree desired but not required
- Must be willing to travel

Benefits offered are as follows:

- Full insurance package, Medical, Dental, Vision, Supplemental
- 8 paid company holidays
- Retirement/401K